2021 Annual Meeting - Smith Park of New York

Agenda

Introduction President's Report

Committee Reports

Finance
Resource Development
Camp
Facilities
Governance



Invocation - Beth Hodos



Land Acknowledgement

Stockbridge-Munsee Community Band of Mohican Indians



"People of the waters that are never still"

President's Report - 2020 Highlights

Financials

Long Term Planning

Investment in Camp WA WA Segowea

Black Lives Matter Movement Response

Loss

Welcoming Back Campers in 2021!



Finance Committee - Chair Kathleen Davis

Ended the fiscal year with a balanced budget.

A \$25,000 private donation seeded our Capital Campaign.

Federally funded PPP award of \$15,000 assisted us in recouping 2020 staffing costs.

Working with Liz Carivan to update financial policies and procedures.

Treasurer's Report - Beth Hodos

Balance Sheet

Profit and Loss



Balance Sheet

ASSETS		LIABILITIES AND EQUITY	======	
Current Assets		Liabilities		
Bank Accounts		Current Liabilities		
Capital Campaign 4258	20,457.00	Other Current Liabilities		
Cash Paypal	0.00	Deferred Revenue	29,245.10	
Maintenance Savings 1130	2,269.34	PPP Loan	15,640.00	
Segowea (3453)	5,811.03	Total Other Current Liabilities	\$44,885.10	
Smith Park (9950)	39,703.39	Total Current Liabilities	\$44,885.10	
Total Bank Accounts	\$68,240.76			
Other Current Assets		Total Liabilities	\$44,885.10	
Charles Schwab Spony Acct 2240	83,246.05	Equity		
Charles Schwab Spony Acct 9244	219,228.21	Retained Earnings	251,384.26	
Undeposited Funds	0.00	Unrealized (Gain)/Loss	71,090.15	
Total Other Current Assets	\$302,474.26	Net Income	3,355.51	
Total Current Assets	\$370,715.02	Total Equity	\$325,829.92	
TOTAL ASSETS	\$370,715.02	TOTAL LIABILITIES AND EQUITY	\$370,715.02	

	CAPITAL	RESTRICTED	NOT SPECIFIED	TOTAL
Income				
*FUND RAISING				\$0.00
Amazon Smile			51.98	\$51.98
Annual Campaign		25,000.00	44,893.67	\$69,893.67
Gift Wrapping			124.10	\$124.10
Giving Tuesday			2,431.46	\$2,431.46
June Director's Drive			3,280.00	\$3,280.00
Wally Waddle			2,080.50	\$2,080.50
Total *FUND RAISING		25,000.00	52,861.71	\$77,861.71
Camper Tuition			24,844.86	\$24,844.86
Refunded Tuition			-17,411.21	\$ -17,411.21
Total Camper Tuition			7,433.65	\$7,433.65
Rentals			4,600.00	\$4,600.00
Sales			0.00	\$0.00
Total Income	\$0.00	\$25,000.00	\$64,895.36	\$89,895.36
GROSS PROFIT	\$0.00	\$25,000.00	\$64,895.36	\$89,895.36

Expenses			
ADMINISTRATION			\$0.00
Bank Charges	0.00	8.27	\$8.27
Bookkeeping		2,315.00	\$2,315.00
Camper Recruitment		332.56	\$332.56
Fees		3,091.35	\$3,091.35
Fundraising Expenses	4,583.00	1,102.63	\$5,685.63
Insurance		12,838.00	\$12,838.00
Legal & Professional Services		1,500.00	\$1,500.00
Office Supplies & Software		80.96	\$80.96
Post Office Fees		1,005.05	\$1,005.05
Total ADMINISTRATION	4,583.00	22,273.82	\$26,856.82
FACILITIES			\$0.00
Contracts		3,884.50	\$3,884.50
Phone		1,666.62	\$1,666.62
Repairs & Maintenance		16,833.67	\$16,833.67
Utilities		2,742.69	\$2,742.69
Total FACILITIES		25,127.48	\$25,127.48

DAVDOLL

Total REGISTRATION

PAYHOLL		\$0.00
Director's Wages	15,220.17	\$15,220.17
Payroll Services	985.00	\$985.00
Payroll Tax	2,195.50	\$2,195.50
Seasonal Wages	13,237.75	\$13,237.75
Workers Comp and Disability	2,159.31	\$2,159.31
Total PAYROLL	33,797.73	\$33,797.73
PROGRAM		\$0.00
Food and Beverage	425.54	\$425.54
Program Supplies	1,583.62	\$1,583.62
Transportation Expense	0.00	\$0.00
Total PROGRAM	2,009.16	\$2,009.16
REGISTRATION		\$0.00
Payment Processing	750.00	\$750.00

20 00

\$750.00

750.00

Total Expenses	\$4,583.00	\$0.00	\$83,958.19	\$88,541.19
NET OPERATING INCOME	\$ -4,583.00	\$25,000.00	\$ -19,062.83	\$1,354.17
Other Income				
Interest Income			1.34	\$1.34
Other Income			2,000.00	\$2,000.00
Total Other Income	\$0.00	\$0.00	\$2,001.34	\$2,001.34
NET OTHER INCOME	\$0.00	\$0.00	\$2,001.34	\$2,001.34
NET INCOME	\$ -4,583.00	\$25,000.00	\$ -17,061.49	\$3,355.51

Resource Development - Chair Georgia Meckes

FUNDRAISING CAMPAIGNS & EVENTS:

11th Annual Wally Waddle: A Virtual Online Event

June Director's Drive: Online Fundraiser

WA WA Fall Fest: A Virtual Variety Show Event

Annual Campaign: Mailer and Direct Ask Campaign

Giving Tuesday: Online Fundraiser to Close

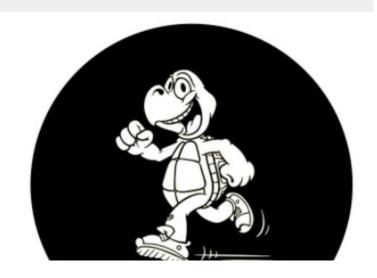
out Annual Campaign asks

Amazon Smile: Ongoing affiliate Fundraising

channel

2020 Impact: Collectively raised \$40,184.

The Donor Management System





GOALS for 2021:

Increased Fundraising Goal to \$64,380

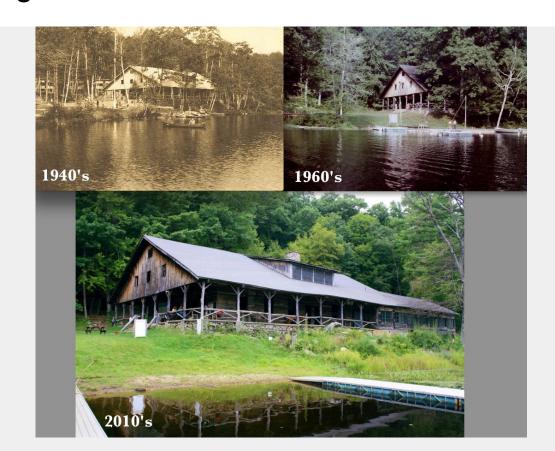
Increase Monthly sustaining donations by 15%

Develop Legacy Campaign Collateral & Process

Support Preserve the Lodge Capital Campaign



Capital Campaign - Chair Matt Toback & Consultant Judith Green





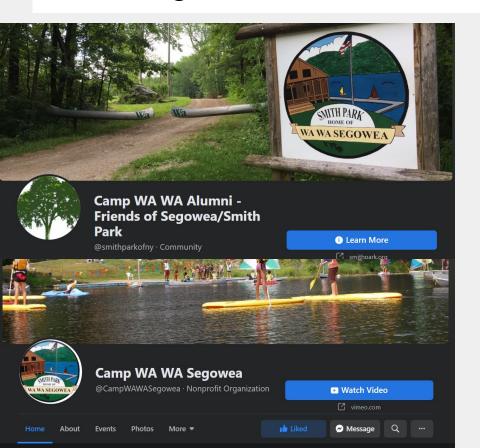








Marketing Sub Committee - Chair Mike Bruns



"The Firefly" Issued quarterly

YouTube Videos and live events

Main Facebook page 1,000+ followers focus on Camp program

Alumni Facebook page focus on Alumni

Instagram focus campers

Camp newspaper project - 1913 to 2020, over 800 articles!

Camp Committee - Chair Lisa Perks

Advised on:

Budgeting

Marketing

Enrollment

Scholarship Fundraising

Director's Annual Review

ACA Accreditation

Committee Expansion

Native American History and Culture Education

Shift to Family Camping

Family Camp with Athleisure



Camp Committee - Chair Lisa Perks

2021 Goals

Support **Safe and Successful** 2021 Youth Camper Season!

Support **ACA Accreditation** process

Support Marketing and Scholarship Fundraising efforts

Adapt budget to make the most of resources



Camp Director - Lily Mercogliano Easton

2020 Program Impact:

- Overnight Family Campers served: 159
- New to WA WA campers: 70
- Total summer visitors: 218
- Total campers & staff "Not Camp Camp": 35
- Total full-time staff: 1
- Total full-time seasonal staff: 2
- Total part-time seasonal staff: 10
- Total volunteers: 38

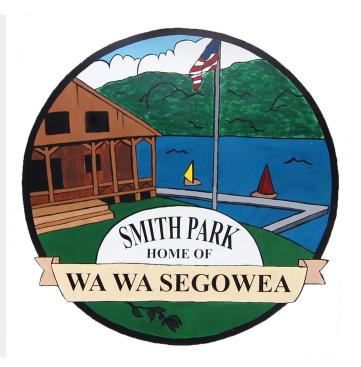


2020 Alumni Volunteer Engagement:

- 3 socially distanced work weekends + a closing day
- Raymond Cabin deep cleaned
- New steps on the Art Lodge
- 13 trees removed
- Side-porch benches re-caned.

Wally Waddle, virtual event with over 50 participants

June Director's Drive raised over \$3,000



2021 Progress (as of March 1):

• Campers enrolled: 77

Camper weeks enrolled: 186



Facilities Committee - Chair Adam Hammond

Work completed by hired contractors:

- Roof repairs
- Tree removal
- Pest extermination

Work completed by volunteers:

- Began rehabbing Hart Lodge
- Cleaned-up after tree work
- Reset the council ring benches

2021 Plans

- Tree work
- Hart Lodge Renovations
- Replace broken shutters
- Lodge emergency lighting & fire system



Rentals Sub Committee - Chair Mike Bruns



Opened property to different types of rentals

2 of 3 weddings planned for 2020 rescheduled to 2021

Family camping in August & September

2021 season - continue to explore opportunities for more families and events coming to camp!

Governance Committee - Chair Beth Hodos

Outgoing members Josh Perks & Adam Hammond

Slate of New & Returning Members for Election

Ingrid Soriano

Cori Cowan

Thomas Harvey

Lou Falk

Lisa Perks

Nella Stoltz

Georgia Lopresti-Meckes

Board Policies



President's Annual Report - Sarah Perks

Despite the challenges of 2020, Smith Park of New York accomplished many things and is in a solid position financially. The Committee reports include details of our accomplishments, outlined below are a few highlights.

Financials - Thanks to quick pivoting to family camping, to generous donors to our annual campaign and other fundraising events, as well as a governemnt PPP loan that has been forgiven, we ended 2020 with a minor operating budget decifit for which we did not need to draw from our endowment to cover.

Long Term Planning - In February 2020 we held a retreat and prioratized projects for the next 3 years in 5 areas: Resource Development, Governance, Camp Program, Facilities, and Rentals. Throughout the year we revisited these plans and during a mini-retreat in February of 2021 we dove deeper into Governance, Branding, and Rentals.

Capital Campaign - We laid the foundation to launch a Capital Campaign in 2021 to enable us to invest in our vision of Camp WA WA Segowea.

Black Lives Matter Response - As many organizations did, we released a statement in support of BLM. We continue, via social media to support the movement. We surveyed our camp staff to hear their experiences related to discrimination at camp and their opinions actions Smith Park should take. Beyond that, we took time to look at ourselves as an organization and for ways we can improve and better support all our campers, staff and community. We've looked to diversify our board membership and voices heard, and welcome the first Smith Park Board Members of Color. The creation and adoption of a Land Acknowledgement, was also an outcome of our introspection and outreach. Smith Park has had relationships with members of Native American communities in the past, and we expanded on them this year by reaching out to the Stock-Bridge Munsee Band of Mohicans, now located in Wisconsin, as well as to leaders of the local Institute for American Indian Studies in Connecticut. We have had and will continue to have conversations about our use of Native American culture.

We want to recognize losses that we have experienced in our camp community over the last couple of years. The list includes former Board Members, Campers, Staff, Volunteers - those that served many roles.

Linda McIaasac Richard Thomas David Eylers Max Martinez

2020 has given us the time and opportunity to reevaluate and determine what is important to us. Many of us did that as individuals, and I believe that we also did that as an organization and are

now primed to take on 2021 with enthusiasm and drive. I am so excited to be welcoming back campers to WA WA Segowea this summer! It will be different, but as always, it will be life changing.

Finance Committee Annual Report for Annual Meeting

March 2021

This past year (2020) was difficult to manage due to the unforeseen COVID-19 pandemic that hit us in March. Fortunately, we were able adjust the budget during the year to reduce expenditures in relation to our reduced revenue. Fortunately, we ended the fiscal year with a balanced budget. Despite the ban on camp in general, the Camp Committee was able to offer family camping and the Facilities Committee was able to take care of maintenance and some planned improvements given the restricted budget. The Finance Committee met monthly and worked with the Camp and Facilities Committee revising the operating budget as we went through the year, to operate within the restricted parameters.

A \$25,000 private donation was received and used to seed our Capital Campaign.

The 2020 federally funded PPP award assisted us in recouping some of the 2020 staffing costs that provided limited camp programming for the summer.

Smith Park of New York Financial Policies – The Finance Committee has been working with Liz Carivan on updating the policies as needed and developing updated Procedures for each policy where needed. Liz may be asking the Committee members and their staff to help write down the procedures for certain policies. These P & P's deal mainly with the way revenues are received and recorded, as well as, and expenses. The Finance Committee will review the Procedures and incorporate them into a Standard Operating Procedure folder for reference. These will be posted on the Smith Park Google drive as a shared document.



Annual Report, 3/6/2021

Resource Development Committee

Submitted: Georgia Meckes, Chair

In 2020, The Resource Development committee (essentially acting with the participation of all SPONY Board members), continued its mission to engage alumni, camper families, and our SPONY and Camp WA WA Segowea community through various fundraising efforts. 2020 presented incredible new challenges in how we conducted our fundraisers, as all in-person events were not permissible due to COVID-19 restrictions around group gatherings. Despite these hurdles, SPONY was able to continue donor engagement and attract new donors with virtual events and campaigns that we have learned quite a bit from. Overall, despite the COVID-19 pandemic that has caused incredible economic hardship across our country, the Camp WA WA community continued to show up, in a big way, to help Camp.

SPONY's Fundraising was all online and through social media, Live Virtual events, and through mailing campaigns for 2020. Some of our most popular in-person fundraisers pivoted and were run as virtual, online events. Such was the case with the The WA WA Waddle 5k and the WA WA Fall Fest. Though, we did lose the Volunteer Appreciation event and the Barnes & Noble Gift Wrapping Day, all together because of restriction logistics and cost/effort considerations.

2020 Highlights:

FUNDRAISING CAMPAIGNS & EVENTS:

11th Annual Wally Waddle (5/2010): A Virtual Online Event

June Director's Drive (6/2020): Online Fundraiser

WA WA Fall Fest (10/2020): A Virtual Variety Show Event Annual Campaign (12/2020): Mailer and Direct Ask Campaign

Giving Tuesday (12/2020): Online Fundraiser to Close out Annual Campaign asks

Amazon Smile (2020): Ongoing affiliate Fundraising channel

2020 Impact: Collectively we raised **\$40,184**. (*This does not include the \$25,000 donation from the McComb family which is earmarked to help seed the upcoming Capital Campaign) While this was a *decrease* in overall fundraising compared to 2019 (\$52,192), this number still exceeded the total raised in 2018 (\$38,360). Given the COVID-19 Pandemic, the SPONY board was successful in achieving a strong amount of donations, despite such economic hardship.

RESOURCES:

The Donor Management System, our Kindful platform, has continued to grow in profile numbers, reports, and data. More active participation by Board members has helped to increase more robust reporting and targeted list creation for campaign outreach and donation tracking. This tool, as it is being utilized more and more, is helping maintain client information, gifting records, and reporting. The Resource development committee continues to support the use of this administrative product for SPONY.

GOALS for 2021:

- Given our ability to Open and Operate in our Bubble Model, we have Increased our Fundraising Goal Budget to \$64,380
- Increase Monthly sustaining donations by 15%, overall
- Continue to work towards Developing Legacy Campaign Collateral and Process
- Support the efforts for Preserve the Lodge Capital Campaign and Committee

Camp Advisory Committee Annual Report *March 6, 2021*

The camp advisory committee was active throughout the year, but particularly in the spring and fall/early winter. We have had frequent communication with our camp director through both email threads and video chats. Lily has set regular meetings for the 2nd Sunday following the board meeting. That schedule has worked well.

We have advised or communicated with the director on several important issues, including but not limited to:

- Budgeting
- Marketing
- Enrollments
- Scholarship Fundraising
- Director's Annual Review
- ACA Accreditation
- Committee Expansion
- Native American History and Culture Education
- Shift to Family Camping (rental protocols and policies) in 2020
- Activities and Rates for Family Camp with Athleisure

What our committee aims to focus on as we move into the 2021 camping season:

- 1) Marshall resources (expertise, research, time, communication) to help the Director launch a safe and successful youth camping season
- 2) Support WA WA's ACA accreditation process
- 3) Support marketing and scholarship fundraising efforts
- 4) Adapt to any budget changes close to the summer so as to make the most of our resources.

Camp WA WA Segowea Annual Report Lily Mercogliano Easton, Camp Director March 2021

Introduction:

As a camp, we came through 2020 stronger than we went into it- despite the huge disappointment of closing overnight camping for the summer. The quick pivot in June to Family Camping, outstanding teamwork on finances and facilities, and on-going commitment from alumni volunteers allowed us to continue to serve families during the COVID-19 global pandemic, maintain the property, and even connect more new families to Camp WA WA.

2020 Program Impact:

Overnight Family Campers served: 159

• New to WA WA campers: 70

• Total summer visitors: 218

• Total campers & staff at online "Not Camp Camp": 35

• Total full-time staff: 1

Total full-time seasonal staff: 2Total part-time seasonal staff: 10

• Total volunteers: 38

2020 Alumni Volunteer Engagement:

- 3 socially distanced work weekends + a closing day in October
- Raymond Cabin was deep cleaned, new steps were put on the Art Lodge, over 13 trees were removed with the help of a professional logger, and several side-porch benches were re-caned.
- Additional volunteer engagement:
 - The Annual Wally Waddle was moved in May to a virtual event with over 50 participants, and a team of friendship bracelet makers sending participants prizes across the country.
 - The June Director's Drive supported Not Camp Camp supplies, staff alumni care packages, and the scholarship endowment by raising over \$3,000 in the annual online drive.

2020 Progress (as of March 1):

- Campers enrolled: 77 campers enrolled
- Camper weeks enrolled: 186 camperweeks enrolled (up from 2019!)

Marketing for 2020

Our goal for 2020 was as it is for every year, is to get the word out about Smith Park and all its parts! That includes the actual organization known as Smith Park and its members, the support of the Camp WA WA Segowea summer camp program and promotion of year round events taking place at Camp and elsewhere.

Of course 2020 was unlike any other year! But as camp has taught us all so well, we have to adapt. So we adapted! We had highlights:

- The camp newsletter, "The Firefly" is now issued on a quarterly basis, highlighting the past quarter and a look at what's coming up.
- YouTube A brand new Camp YouTube channel began with David Easton at the helm. We've posted videos and held live events throughout this past year. We are really looking forward to posting more and more and really utilizing the Channel to its full potential!
- Social Media- We've grown our audience in all social media outlets and are very appreciative of all our followers! 2020 did give us the opportunity to take a step back and make changes where changes needed to be made.
 - . Main Facebook page (with over a thousand followers) was adjusted to focus our posts more on the Camp program and all that it entails. That also gave us the opportunity to do more with our separate growing Alumni Page. This Page's focus is on just what the name says- the Alumni. We look forward to featuring many, many Alumni stories, photos, videos, etc. in 2021!
 - . Instagram What was being run by one person-Thanks Minna!, now has camper focused postings, (as this outlet has the most camper followers)
- Camp newspaper articles project completed. Newspaper articles featuring camp from the time period of 1913 to 2020 were captured and scanned, over 800 of them!
- Continued support of marketing for the Camp program, Not Camp Camp and others.

Facility Report

The camp physical plant has received a lot of much needed attention this year.

Work completed by hired contractors:

- Fixing roof leaks
- o Re-roofing
- Tree removal
- Pest extermination

С

Work completed by volunteers:

- o Began the process of rehabbing Hart lodge to include an ADA bathroom
- Cleaned up after tree work
- o Reset the council ring benches

2021 Plans

We have many plans for 2021-22: See chart below.

There are three trees the committee believes are at high risk of falling on the lodge. This is technical work requiring both skill and equipment, so a contractor must be hired. Finding someone has been a challenge and we hope to meet this challenge in 2021.

This spring we are expecting the Hart renovation to be completed by a contractor and volunteers will create a ramp for access to Hart.

Volunteers will install new emergency lighting and a fire system in the lodge.

Prior to camp opening we hope to have all the broken shutters replaced on all the cabins and additional trees taken down between the cabins and the service road.

#	Project name	Compl.	Who Can do				What's need	ed
		Date		Budget		Actuals		
2021								
1	Repair Remaining main lodge roof leaks	Jun-21	Contractor	\$	2,500			
2	Cutting trees between Lodge & Beacon	Jun-21	Contractor	\$	6,000			
3	Repair Hart Lodge Bathroom/Upgrade to ADA & overall painting/repair & light fixtures	Jun-21	Contractors & Skilled Volunteers	\$	20,000		(Shower?) (Li	nt & floor tiling ight Fixtures?), nk & accesories
4	Repair Hart Lodge Porch, stairs, ADA ramp & re-screen	Jun-21	Contractors & Skilled Volunteers	\$	7,000		Lumber & Sci	reening
5	Cabin Floor repairs & re-leveling (Yurok, Seneca & Arapaho)	Jun-21	Contractors & Skilled Volunteers	\$	2,500		(Poss. Ramp contractor)	
6	Connect Hart Lodge septic to Main System	Jun-21	Contractors & Skilled Volunteers	\$	15,000		TH to speak to priority	to DOH & confirm
7	Replace Beacon Steps	Jun-21	Skilled volunteer	\$	2,000		Lumber & cru	shed stone
2021 Budget Estimate				\$	55,000			

2022							
1	New Roofs for Senior Village lea	an toos	Jun-22	TBD	\$ 3,000		
2	Beacon Floor Improvements		Jun-22	Contractors	\$ 500	Matting vs. flo	or coatings
3	Page Lodge Lighting/Electrical Ir	mprovements	Jun-22	Skilled Volunteers	\$ 1,500		
4	Cutting Dangerous Trees		Jun-22	Contractor	\$ 3,000		
	Construct Page Back Deck & Sta						
5		May-22	Skilled Volunteers	\$ 7,500			
6	Page Lodge Bilco concrete repair	ir & winterizing					
			Jun-22	Volunteers	\$ 200	Need Conc. b	locks & mortar
7	Replace steps into Estate, poss (Window & door repairs/make us	May-22	Skilled Volunteers	\$ 7,500	Some Lumbe	r & hardware	
8	Connect Keller to Main Septic		May-22	Contractor	\$ 10,000		
9	Poss.Convert Canteen to More S	Showers	Jun-22	Skilled Volunteers	\$ 5,000		
2022 Budget Estimate					\$ 38,200		

Camp Wa Wa Segowea Facilities 4-Year Plan-2020-2024 <u>Current projects</u>

		Timeline			2019		2019	
# Project name		Compl.	Who Can do					What's needed
		Date			Budget	Α	ctuals	
2020								
1*	Repair main lodge roof leaks (flashing)	Jun-20	Contractor	\$	4,000	\$	7,500	
2*	Repair Hart Lodge Bathroom/Upgrade to							Plywood, paint & floor tiling
	ADA & overall painting/repair & light fixtures		Contractors &					(Shower?) (Light Fixtures?),
		Jun-20	Skilled Volunteers	\$	9,000	move	ed to 2021	ADA toilet, sink & accesories
3*	Repair Hart Lodge Porch, stairs, ADA ramp &		Contractors					
	re-screen	Lun OO	Contractors &	¢.	0.000		4 - 2024	Lumban & Caraanina
4*	Oakin Flaggreen in Oak laveling (Venne	Jun-20	Skilled Volunteers	\$	9,000	move	ed to 2021	Lumber & Screening
4 °	Cabin Floor repairs & re-leveling (Yuron,		Contractors &					
	Seneca & Arapaho)	Jun-20	Skilled Volunteers	\$	2,000	move	ed to 2021	Lumber & blocks
5*	Connect Hart Lodge septic to Main System		Contractors &					TH coordinate with DOH &
		Jun-20	Skilled Volunteers	\$	15,000	move	ed to 2021	Contractors
6*	Additional Cabin Shutters (Plan or 6 to 12							purchase more T-111 & 1x-
	per year)	Jun-20	Skilled Volunteers	\$	500			framing (stain to match cabins)
7 *	Re-Roof Canteen							
		Jun-20	Skilled Volunteers	\$	2,000	\$	3,500	(also did Nature Lodge roof)
8*	Lighted Exit Signs for Lodge				·		· · · · · · · · · · · · · · · · · · ·	,
		Jun-20	Skilled Volunteers	\$	600			Have donated, need installed
	OOOO Burden & Father &					•	44 000	
	2020 Budget Estimate			\$	42,100	\$	11,000	
	Unexpected Trees					\$	5,000	
	2020 Facilities Improvemet Actuals					\$	16,000	
	2020 Facilities improvemet Actuals					Ψ	10,000	
2/4/20	01							
2/4/20	۷١,	1	•	•		•		•

#	Project name	С	ompl.	Who Can do				What's needed
		ı	Date		E	Budget	Actuals	
2021								
1	Repair Remaining main lodge roof leaks	S Ji	un-21	Contractor	\$	2,500		
2	Cutting trees between Lodge & Beacon	Jı	un-21	Contractor	\$	6,000		
3	Repair Hart Lodge Bathroom/Upgrade to ADA & overall painting/repair & light fixt	o tures	un-21	Contractors & Skilled Volunteers	\$	20,000		Plywood, paint & floor tiling (Shower?) (Light Fixtures?), ADA toilet, sink & accesories
4	Repair Hart Lodge Porch, stairs, ADA ra re-screen	-	un-21	Contractors & Skilled Volunteers	\$	7,000		Lumber & Screening
5	Cabin Floor repairs & re-leveling (Yurok Seneca & Arapaho)	Jı	un-21	Contractors & Skilled Volunteers	\$	2,500		(Poss. Ramp Installation contractor)
6	Connect Hart Lodge septic to Main Syst		un-21	Contractors & Skilled Volunteers	\$	15,000		TH to speak to DOH & confirm priority
7	Replace Beacon Steps	Jı	un-21	Skilled volunteer	\$	2,000		Lumber & crushed stone
2021 Budget Estimate					\$	55,000		
2022								
1	New Roofs for Senior Village lean toos	Jı	un-22	TBD	\$	3,000		
2	Beacon Floor Improvements	Jı	un-22	Contractors	\$	500		Matting vs. floor coatings
3	Page Lodge Lighting/Electrical Improvement	nts J	un-22	Skilled Volunteers	\$	1,500		
4	Cutting Dangerous Trees		un-22	Contractor	\$	3,000		
5	Construct Page Back Deck & Stairs to 2nd	М	1ay-22	Skilled Volunteers	\$	7,500		
6	Page Lodge Bilco concrete repair & winteri	<u> </u>	un-22	Volunteers	\$	200		Need Conc. blocks & mortar
7	Replace steps into Estate, poss small porc (Window & door repairs/make usable)		1ay-22	Skilled Volunteers	\$	7,500		Some Lumber & hardware
8	Connect Keller to Main Septic		1ay-22	Contractor	\$	10,000		
	Poss.Convert Canteen to More Showers	Jı	un-22	Skilled Volunteers	\$	5,000		
2022 Budget Estimate					\$	38,200		

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#	Project name		<u> </u>	Compl.	Who Can do	Who Can do			What's need	ed	
					Date			Budget	Actuals		
2023											
1	Main Lodg	ge Concrete & Rai	lings Repa	airs	May-23	Contractor	\$	200,000			
2	New ADA	restroom in Kitch	en &				,	, , , , , ,			
	handwash	1?			Jun-23	Contractor	\$	50,000			
3	Dining Ha	II Foundation & F	loor Repai	rs			\$	50,000			
2000		1	<u> </u>								
2023 Budget											
Estimate							\$	300,000			
							Ψ	300,000			
2024											
2024	D i							100.000			
1		pports under lodg Shower by estate	e		May-24	Contractor Skilled Volunteers	\$	100,000			
2024		Tower by estate	1		Jun-24	Skilled Volunteers	\$	2,500			
Budget											
Estimate							\$	102,500			
				<u> </u>		1		, , , , , , , , , , , , , , , , , , ,			
Vande Oad		Oaman Baadaa (O)									
Yearly Ser		Camp Budget?) ed repairs & Cabin :	<u> </u> huttore				\$	2,500		Yearly	
	·	•					Ψ	2,300		Tearry	
	Propane S	ystems System Se	rvice				\$	250		Yearly	
	Fire Syster	m Service					\$	500		Yearly	
	Conv. Ove	n Service					\$	550		As needed	
		er Service/leak repa	air				\$	550		Yearly	
	Walk In Freezer Service/leak repair						\$	550		As needed	
	Pump Out Septic Tanks & Grease traps										
						\$	1,600		Yearly		
		kend food reimburs	ement				\$	800		Yearly	
	Dumpster	for junk or Hauler	1		<u> </u>		\$	350		As needed	
					Tot	tal Services Estimate	\$	7,650			

Rentals in 2020

We had a couple family rentals and 3 planned weddings for 2020 taking place in June, August and September. What was not planned was the pandemic and thus we made some turns, adapted and were still able to not only have the property open, but have families able to enjoy the facilities that normally wouldn't have happened! On top of that, the planned weddings also adapted and moved their dates to 2021. (two of the 3 have so far and we're pretty sure the third will as well)

Families were able to come out and be at camp under a carefully maintained safe environment, and enjoy the outdoors and all camp has to offer. This took place in August through to September with weekends full of fun!

We look forward to the 2021 season as we continue to explore more families and events coming to camp!